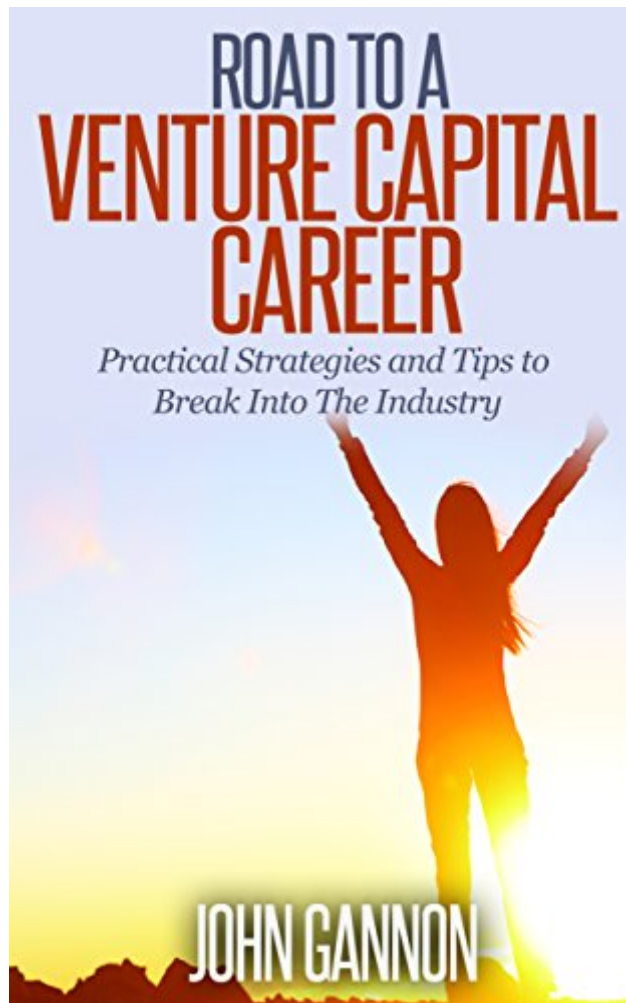# Road To A Venture Capital Career: Practical Strategies And Tips To Break Into The Industry

Synopsis

In this book, I share what I learned during multiple successful venture capital job searches and through coaching others to help them secure jobs at VC firms like Rho Ventures and Trident Capital. Chapters and topics include:Whatâ™s the job of a junior VC? (A discussion of the day-to-day work of an analyst or associate)Onramps to venture capital (Feeder jobs and industries to the venture capital industry)Do you need an MBA?What makes a good VC? (Skills that can help you be successful in this industry)Where are the jobs? (Finding/creating venture capital job opportunities)Where are the internships? (Finding/creating internship opportunities as an undergrad or grad student)Introductions and followups (The lifeblood of a VC job hunt)The Informational Interview (Once you get it, how to get the most out of it)Offer negotiations (If youâ™re fortunate enough to have offers to join multiple firms)Exit options (If youâ™re not a VC lifer, some thoughts on careers that might make sense post-VC)

Book Information

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Customer Reviews

The best thing about this book is that it is short and to the point. Really useful for someone who

already has other things on the plate. This gives an simple and what you need to know type of info which you would normally have to go hunting for within most books. Even at that point you would still have to decide whether what you picked is actually what you need to know or is it useless.I also like that this books refers to other resources where one can go to go more in dept.

As you may already know if you've been looking for VC jobs openings are in scarce supply. If you are serious about cracking in this book is a MUST HAVE, especially if you don't have a traditional VC background. Johns distills all of his experiences; from the job search, to a day in the life, all the way to a post VC role (if applicable) and outlines a few actionable steps of things you can do to land interviews and hopefully the job! I found the short time it took to read this more helpful than blog posts I've found scattered across the web over the past few weeks. Thanks John!

John's book on how to break into the VC industry is a must read for anyone serious about transitioning into a career in venture capital. Through his personal experiences and intimate knowledge of the process, John provides valuable insight into an industry that is often poorly understood. Various chapters in the book provide information about the industry, pre-VC backgrounds that enhance your ability to get that first gig, tips on networking your way into getting noticed by firms and ways to leverage your VC experience for other career opportunities. For aspiring VCs, there is simply no better book out there.

I really enjoyed this little guide to a career in venture capital. You can feel that it was written by someone who went through all the hassle of landing a job in that industry. The book gives practical advice and is to the point. Many of the points are not new but I don't know about any other resource that summarizes all career related information about VC so well and comprehensively.BTW John also runs a VC career e-mail list which is very helpful and complements a lot of the tipps he gives in his book.

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